

## **Prof. Luisa TIBILETTI**

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ORCID ID [orcid.org/0000-0001-5765-9365](http://orcid.org/0000-0001-5765-9365) Researcher ID L-2030-2015

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#### **Current academic position:**

**Full Professor of Mathematical methods of economics, finance and actuarial sciences.** Italian Scientific sector s.s.d SECS-S/06. Italian National Habilitation for Full Professor in the sector 13/B4 – Financial markets and institutions validity 03/04/2014 to 03/04/2023.

Member of the Italian Association of Mathematics Applied to Economic and Social Sciences (AMASES); British Accounting & Finance Association (BAFA); American Risk & Insurance Association (ARIA); Istituto Italiano degli Attuari, European Actuarial Association (AAE); International Actuarial Association (IAA).

Italian delegate in The Education Committee Board of the European Actuarial Association (AAE)

Editorial Board Member, *Heliyon* – Elsevier.

Member of the Italian Order of Actuaries (ONA) License n. 1555

Consultant of the Court of Torino (enrolled to Albo dei Consulenti Tecnici d'Ufficio, Settore Scienze Attuariali, Tribunale di Torino)

#### **Research areas:**

Her research concerns problems at the intersection of finance, insurance and economics. Current research topics include:

- Decision Theory and Behavioral Finance.
- Accounting and economic measures of profitability.
- Assessing Model Risk.
- Financial markets in general.
- Financial Risk Management and Derivatives.
- Portfolio Selection and Asset Management.
- Risk measures: the *Farinelli-Tibiletti ratio*, a generalization of the *Sharpe ratio*.
- Insurance Economics.
- Optimal Insurance and Reinsurance.

#### **Selected publications:**

##### **2022**

1. Tibiletti, L. (2022), "One-size risk-adjusted discount rate does not fit all risky projects", *Journal of Risk Finance*, Vol. 23 No. 3, pp. 289-302. <https://doi.org/10.1108/JRF-03-2021-0035>

2. Tibiletti L., Mongioví G.M., Giorgini M. (2022) A guide on strategies for volatility trading: a conceptual overview, in *Novel Research Aspects in Mathematical and Computer Science*, Book Publisher International, London UK, forthcoming

## 2021

1. Bordley R., Tibiletti L. (2021) Rational Goal-Oriented Behavior with Reference-Dependent Utilities, submitted
2. Tibiletti L., Uberti M. (2021) A measure for the extra-costs to evaluate the global cost of credit, in *Insights into Economics and Management*, Chapter 7, ISBN: 978-93-90768-53-0, DOI 10.9734/bpi/ieam/v6/5362D

## 2020

3. Kountzakis C.E., Tibiletti L., Uberti M. (2020) The cost rate for Adjustable-Rate Mortgage with embedded options, *Applied Mathematical Sciences*, *Applied Mathematical Sciences*, Vol. 14, no. 8, 361-370 <https://doi.org/10.12988/ams.2020.914197>
4. Bordley R., Tibiletti L. (2020) Using Target-oriented utility to elicit your client's preferences for taking risks in uncertain financial markets, submitted for presentation to the Discussion meeting "Confronting radical uncertainty", The Royal Society, London, April 27-28, 2020.
5. Bordley R., Tibiletti L. (2020) Using Target-oriented utility to elicit preferences for taking risks in uncertain financial markets, in "*Current Strategies in Economics and Management vol.5*" Chapter 1, Book Publisher International, pp.1-7 ISBN-13 (15) 978-93-89816-68-6 (Print) 978-93-89816-69-3 (eBook)
6. Landini S., Tibiletti L., Uberti M. (2020) The Impact of the Extra-Costs on the Global Cost of Credit, *International Journal of Business and Management*, Vol. 15, No. 7, pp. 173-179. DOI:10.5539/ijbm.v15n7p173. <http://www.ccsenet.org/journal/index.php/ijbm/article/view/0/43006>
7. Quattrocchio L., Tibiletti L., Uberti M. (2020) Analysis of the impact of late payment extra-costs on the global cost of borrowing: the worst-case scenario, submitted.
8. Quattrocchio L., Tibiletti L., Uberti M. (2020) The cost of credit in the presence of missed and delayed payments fees, in "*Current Strategies in Economics and Management*", Chapter 7, Book Publisher International, pp. 58-65 ISBN-13 (15) 978-93-89816-68-6 (Print) 978-93-89816-69-3 (eBook) DOI 10.9734/bpi/csem/v5

## 2019

9. Quattrocchio L., Tibiletti L., Uberti M. (2019) Pricing a Lease Contract in Presence of Late Payment Extra-Charges, *International Journal of Business and Management*, Vol. 14, No. 11, pp. 179-192. DOI: DOI:10.5539/ijbm.v14n11p179 <http://www.ccsenet.org/journal/index.php/ijbm/article/view/0/41038>
10. Farinelli, S., Tibiletti, L., (2019) Hydroassets portfolio management for intraday electricity trading from a discrete time stochastic optimization perspective, *Energy Systems*, Vol. 10, No. 1, pp 21–57 <https://doi.org/10.1007/s12667-017-0258-4>
11. Simonov M., Tibiletti L., (2019) Enabling Small-Scale Actors to Operate on Markets of Energy and Ancillary Services, in A. P. Mikhailov, G. B. Pronchev, and O. G. Proncheva Eds. *Mathematical Modeling of Information Warfare in Techno-Social Environments*, Chapter 10. pages 241-294, ISBN13: 9781522555865|ISBN10: 1522555862|EISBN13: 9781522555872, DOI: 10.4018/978-1-5225-5586-5.ch008

## 2018

12. Quattrocchio L., Tibiletti L., Uberti M. (2018) Early termination clauses for leasing contracts with APR cap, *International Journal of Business and Management*, Vol. 13, No. 12, pp. 290-305. DOI:10.5539/ijbm.v13n12p290 <http://www.ccsenet.org/journal/index.php/ijbm/article/view/0/37561>

13. Beccacece F., Tasca R., Tibiletti L. (2018). The Macaulay duration: a key indicator for the risk-adjustment in fair value. *International Journal of Business and Management*, Vol. 13, No. 12, pp. 251-260 DOI:10.5539/ijbm.v13n12p251 <http://www.ccsenet.org/journal/index.php/ijbm/article/view/0/37509>
14. Migliavacca A., Uberti M., Tibiletti L., Rainero C. (2018) Financial and accounting approaches in lease appraisal, *International Journal of Business and Management*, Vol. 13, No. 5, pp. 13-20. ISSN 1833-3850 E-ISSN 1833-3850 doi:10.5539/ijbm.v13n5p13 URL: <https://doi.org/10.5539/ijbm.v13n5p13>
15. Broccardo L., Tibiletti L., Vilpas P. (2018) A Scorecard to Detect Financial Leverage Profitability, *International Journal of Business and Management*, Vol. 13, No. 3, pp. 244-251. DOI: <https://doi.org/10.5539/ijbm.v13n3p244> ISSN 1833-3850 E-ISSN 1833-8119 <http://www.ccsenet.org/journal/index.php/ijbm/article/view/72603>
16. Bordley R., Tibiletti L. (2018) Benchmark-based preferences make investors loss averse in bull markets and gain seeking in bear markets, *International Journal of Business and Management*; Vol. 13, No. 1; pp. 46-52. ISSN 1833-3850 E-ISSN 1833-8119 DOI: 10.5539/ijbm.v13n1p46 <http://www.ccsenet.org/journal/index.php/ijbm/article/view/71544/39673>

## 2017

17. Farinelli S., Tibiletti L. (2017) Hydroassets Portfolio Management for Intraday Electricity Trading from a Discrete Time Stochastic Optimization Perspective, *Energy Systems*, pp. 1-37 ISSN: 1868-3967 DOI: 10.1007/s12667-017-0258-4 Online ISSN 1868-3975 <https://doi.org/10.1007/s12667-017-0258-4>
18. Simonov M., Alfiero S., Esposito A., Tibiletti L. (2017) Inclusion Of Small-Scale Energy Users In Liberalized Energy Markets, Vol. 11(20), pp. 590- 596, *African Journal of Business Management*, ISSN 1993-8233 DOI: 10.5897/AJBM2017.8374.
19. Migliavacca A., Uberti M., Tibiletti L., Rainero C. (2017) Debt, damage and penalty in the lease agreements: an accounting driven financial calculation. SGEM 2017, ISBN 978-619-7408-15-7 / ISSN 2367-5659, Book 1, Vol 3, pp. 219-224, DOI: 10.5593/sgemsocial2017/13/S03.028
20. Cirillo M., Tibiletti L. (2017) Tailored digital wealth management: an analysis of the Italian robo-advisory market. SGEM2017 ISBN 978-619-7408-15-7 / ISSN 2367-5659, Book 1, Vol 3, pp. 559-564 DOI: 10.5593/sgemsocial2017/13/S03.070
21. Farinelli S., Kountzakis C.E., Tibiletti L., Uberti M. (2017) Financial Leverage for Multi-Period Levered Investments, *Applied Mathematical Sciences*, Vol. 11, no. 29, pp. 1397 – 1404 <https://doi.org/10.12988/ams.2017.73111AMS73111>
22. Kountzakis C.E., Migliavacca A., Tibiletti L., Uberti M. (2017) When does financial leverage create economic value? *International Mathematical Forum*, Vol. 12, no. 12, 553-558 <https://doi.org/10.12988/imf.2017.7334>
23. Farinelli S., Tibiletti L. (2017) Portfolio Management and Stochastic Optimization in Discrete Time: An Application to Intraday Electricity Trading and Water Values for Hydroassets. In: Doerner K., Ljubic I., Pflug G., Tragler G. (eds) *Operations Research* (GOR Gesellschaft für Operations Research). Part XI Energy, Springer, Cham pp 631-636 doi: 10.1007/978-3-319-42902-1\_85 ISBN 978-3-319-42901-4 <http://www.springer.com/la/book/9783319429014>
24. Migliavacca A., Puddu L., Tibiletti L., Uberti M. (2017) An Integrated Financial and Accounting Approach to Outstanding Debt Assessment for Lease Agreement. In: Bilgin M., Danis H., Demir E., Can U. (eds) *Country Experiences in Economic Development, Management and Entrepreneurship*. Eurasian Studies in Business and Economics, vol 5. Springer, Cham (CH) ISBN 978-3-319-46318-6, pp 609-618 doi: 10.1007/978-3-319-46319-3\_37
25. Bordley R., LiCalzi M., Tibiletti, L.(2017). A target-based foundation for the “hard-easy effect” bias, In: Bilgin M., Danis H., Demir E., Can U. (eds) *Country Experiences in Economic Development, Management and*

Entrepreneurship. Eurasian Studies in Business and Economics, vol 5. Springer, Cham, ISBN 978-3-319-46319-3, pp 659-671. doi: 10.1007/978-3-319-46319-3-41

## 2016

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27. Kountzakis C.E., Farinelli S., Tibiletti, L. (2016) Generalized Performance Ratios and Risk Optimization, *Applied Mathematical Sciences*, Vol. 10, 2016, no. 55, 2709 - 2726, DOI [dx.doi.org/10.12988/ams.2016.66196](http://dx.doi.org/10.12988/ams.2016.66196) Poster accepted for presentation at *Vienna Congress on Mathematical Finance (VCMF 2016)*, September 12-14, 2016.
28. Migliavacca A., Puddu L., Tibiletti L., Uberti M. (2016) A Multi-Disciplinary Financial and Accounting Framework to Outstanding Debt Assessment and Default for Lease Agreement, in *Risk management: perspectives and open issues. A multi-disciplinary approach* (ed. V. Cantino, P. De Vincentiis, G. Racca), Mac Graw Hill Education, London, 407-417, ISBN 9780077180171
29. Bordley R., Tibiletti L., Uberti M. (2016) Loss Aversion and Gain Appetite in the Small and in the Large, *International Mathematical Forum*, 11(14), 673 – 678. DOI <http://dx.doi.org/10.12988/imf.2016.6558>

## 2015

30. Tibiletti L., S. Subramanian (2015) Inequality aversion and the extended Gini in the light of a two-person cake-sharing problem, *Journal of Human Development and Capabilities*, 16(2), 237-244. DOI 10.1080/19452829.2014.956709 <http://www.tandfonline.com/doi/full/10.1080/19452829.2014.956709#.VDw6XfmsXuw>
31. Bordley R., Tibiletti L. (2015) Why are investors loss averters during bull markets and gain seekers during bear markets?, Extended Abstract in Conference Proceedings of *1st International Conference on Business Management "New Challenges in Business Research"*, Business Management School and Administration of the Universitat Politècnica de València, July 2nd - 3rd, 2015. ISBN 978-84-9048-342-8.
  - a. DOI: <http://dx.doi.org/10.4995/ICBM.2015.1417>
32. Margarita S., Tibiletti L., Uberti M. (2015) How Optimism does impact on Entrepreneurs' Overconfidence? *International Journal of Business Research and Management*, 6(3), 45 – 53. <http://www.cscjournals.org/library/manuscriptinfo.php?mc=IJBRM-188>
33. Tibiletti L., Uberti M. (2015) Optimism and Overconfidence Biases among Entrepreneurs: a benchmarking-model, *Proceedings of 4th European Business Research Conference*, 9-10 April, 2015, Imperial College, London, UK, ISBN 978-I-922069-72-6 <http://www.wbiworldconpro.com/uploads/london-conference-2015/management/1428388174.pdf>
34. Bordley R., Tibiletti L., Uberti M. (2015) A target-oriented approach: a "one-size" model to suit Humans and Econs behaviors, *Applied Mathematical Sciences*, 9(100), 4971-4978. DOI: <http://www.m-hikari.com/ams/ams-2015/ams-97-100-2015/p/ubertiAMS97-100-2015.pdf>
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## 2014

37. Bordley R., Culasso F., Giacosa E., Tibiletti L. (2014) Behavioral Agency Model: A Target-Oriented Approach for Executive Incentives, in Proceedings of The International Conference on Advances in Social Science, Economics and Management Study - SEM 2014, *University of Westminster, London, UK*, 01-02 June, 2014, pp. 88-92, ISBN no. 978-1-63248-011-8. doi: 10.15224/978-1-63248-011-8-58.
38. Bordley R., Culasso F., Giacosa E., Tibiletti L. (2014) Behavioral Agency Model: a target-oriented approach for executive incentives, *International Journal of Business And Management Study*, 1(3),. 71-75, ISSN: 2372-3955
39. Varese E., Buffagni S., Tibiletti L. (2014) Industrial Tourism And Piedmontese (Italy) Wineries: A Statistical Study, International Multidisciplinary Scientific Conferences on Social Sciences and Arts, *SGEM2014, Section Economics and Tourism, Conference Proceedings*, Volume III, Albena, Bulgaria, 1-10 September 2014, pp. 277-284, ISBN 978-619-7105-27-8, DOI: 10.5593/sgemsocial2014B23
40. Bordley R., Tibiletti L., Uberti M. (2014) Behavioral Finance: A User-Oriented Procedure To Assessing Preferences Under Risk, International Multidisciplinary Scientific Conferences on Social Sciences and Arts, *SGEM2014, Section Finance, Conference Proceedings*, Volume II, Albena, Bulgaria, 1-10 September 2014, pp. 75-79, ISBN 978-619-7105-26-1, DOI: 10.5593/sgemsocial2014B22
41. Bordley, R., LiCalzi M., Tibiletti, L. (2014) A target-based foundation for the “hard-easy effect” bias, *Working Paper* n. 23/2014, October 2014, Università Ca’ Foscari Venezia, Italia, ISSN: 2239-2734. <http://virgo.unive.it/wpideas/storage/2014wp23.pdf>

## 2013

42. Eling M., Sudheesh K.K., Tibiletti L. (2013) How skewness influences optimal allocation in a risky asset, *Applied Economics Letters*, vol. 20, issue 9, 842-846, vol. 20, issue 9, 842-846.
43. Cardin M., Eisenberg B., Tibiletti L. (2013) Mean-Extended Gini portfolios personalized to investor's profile, *Journal of Modelling in Management*, vol. 8, issue 1, 54-64.
44. Cardin M., Eisenberg B., Tibiletti L. (2013) Bid pricing in online auctions with "Buy-It-Now" option, *Applied Mathematical Sciences*, Vol. 7, no. 50, 2489 – 2500.

## 2012

45. Cardin M., Eisenberg B., Tibiletti L. (2012) Bid and Ask Prices Tailored to Traders' Risk Aversion and Gain Propension: a Normative Approach, *International Journal of Business Research and Management (IJBRM)*, 3e (6), 294-306 ISSN (Online) 2180-2165.
46. Sudheesh Kumar Kattumannil & Luisa Tibiletti (2012) Moment identity for discrete random variable and its applications, *Statistics*, 46(6), 767-775, DOI: 10.1080/02331888.2011.555548

## 2011

47. Eling M., Farinelli S., Rossello D., Tibiletti L. (2011) One-Size or Tailor-Made Performance Ratios for Ranking Hedge Funds? *Journal of Derivatives & Hedge Funds*, 16, 4, 267-277. (February 2011) DOI:10.1057/jdhf.2010.20

## 2010

48. Eling M., Farinelli S., Rossello D., Tibiletti L. (2010) Tail Risk in Hedge Funds: Classical Skewness Coefficients vs Azzalini's Skewness Parameter, *International Journal of Managerial Finance*, Vol. 6 No. 4, 290-304 ISSN 1743-9132, DOI 10.1108/17439131011074459
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## 2009

51. Farinelli S., Ferreira M., Rossello D., Thoeny M. and Tibiletti L. (2009) Optimal asset allocation aid system: From one-size vs tailor-made performance ratio, *European Journal of Operational Research*, Volume 192, Issue 1, 1 January 2009, 209-215
52. Eling M., Tibiletti L. (2009) Good and bad news on capital market return ellipticity *Atlantic Economic Journal*, 37(2), 209-210. ISSN: 0197-4254

## 2008

53. Farinelli, S., Ferreira, M., Rossello, D., Thoeny, M., Tibiletti, L. (2008) Beyond Sharpe Ratio: Optimal Asset Allocation using Different Performance Ratios, *Journal of Banking & Finance* (2008), 32, 2057–2063. doi:10.1016/j.jbankfin.2007.12.026. ISSN: 0378-4266
54. Farinelli S., Tibiletti L. (2008) Sharpe Thinking in Asset Ranking with One-Sided Measures, *European Journal of Operational Research*, 185, 1542-1547
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## 2006

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## 2005 and previous years

60. Tasche D., Tibiletti L. (2005) Approximations for the Value-at-Risk approach to risk-return analysis, in *Value at Risk - A Conceptual Framework eds* The Institute of Chartered Financial Analysts of India (ICFAI).
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77. Tibiletti, L. (1994) A Multicriteria Classification: An Application to Italian Mutual Funds, in *Financial Modelling, Recent Research*, (Peccati, L. and Virén, M. eds.), Physica-Verlag, Heidelberg, 49-59.
78. Tibiletti, L. (1994) A Non-linear Combination of Experts' Forecasts: A Bayesian Approach, *Journal of Forecasting*, 13(1), 21-27.

79. Tibiletti, L. (1994) The Effects on Optimal Portfolios of Shifts on a Risky Asset: the Case of Dependent Risky Returns, in *Financial Modelling, Recent Research* (Peccati, L. and Virén, M. eds.), Physica-Verlag, Heidelberg, 197-208.
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84. Bollani L., Tibiletti L. (1993) Sulla valutazione della performance dei fondi comuni d'investimento: un metodo di segmentazione multicriteriale, *Rivista milanese di economia*, 46, 98-106.
85. Tibiletti, L. (1985) Confronto fra indici di remuneratività da redditi staccati, *Il Risparmio*, 5, 923-940.

Torino, 24/06/2022